

What do you get with the retained option?

- ▶ The most focused search plan for your critical hires
- ▶ A Director and team who will fully focus on finding the right candidates for your role
- ▶ Enhanced rebate for peace of mind
- ▶ We will create a bespoke search plan tailored to your requirements
- ▶ This can include, but not limited to:
 - Initial longlist
 - Candidate interviews
 - Tailored shortlist
 - Market and salary insight
 - Weekly summaries/catch-ups
 - Interview process advice

Why us?

- ▶ No hands off agreements with MBB, Tier-2 or Big-4 consultancies
- ▶ 100% success rate on prior retainers
- ▶ Headhunting experts- majority of our team have been with Ascent for over 5 years
- ▶ All consultants trained by headhunting expert and ex- Accenture consultant, Matthew Bennett
- ▶ We won't give up! We will continue to work the role until we find the right person
- ▶ Free access to our salary survey
- ▶ Consultation on employee retention, interview best practice and market trends

The Executive Search Process

Week 1

Proposal sign off & detailed client briefing

Weeks 1-2

Research

- Develop a list of target companies
- Utilise and network our database of 30,000+ contacts
- LinkedIn research- target the passive hard to find market

Longlist Report & Feedback

Weeks 3-4

Approaches

Longlist Interviews

Week 9

Offer Negotiation & Acceptance

Weekly search report detailing activity throughout

2nd Client Interviews

Week 7

1st Client Interviews

Week 6

Shortlist Meeting

Provide a detailed candidate report on shortlist

